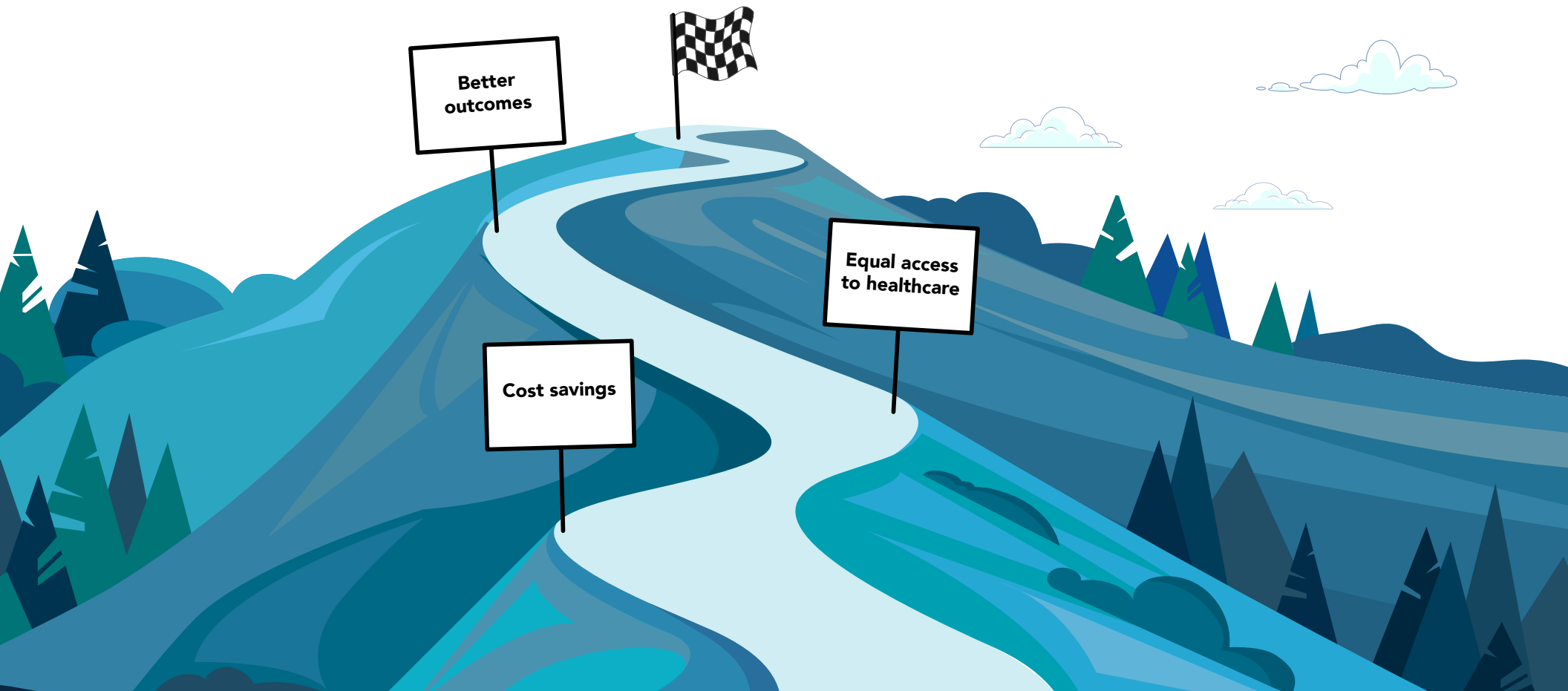


A Roadmap to Practice Success and Exceptional Care

eConsults get you to the finish line.

Introducing an eConsult program to physicians can be a difficult task. Encourage your team by helping your physicians and staff understand the benefits that an eConsult program can bring to your patients. Here is a roadmap that can help you launch successfully with the support of your staff.

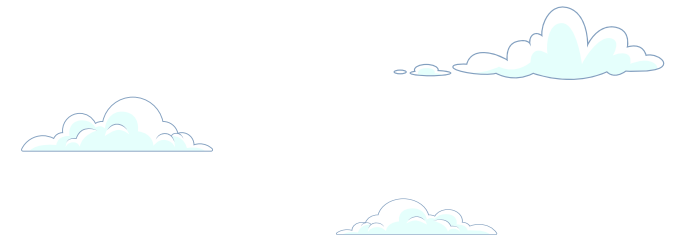
Patient benefits



Save your patients several visits to specialists. Happy patients get care from the doctor they know, their PCP

Make high wait time specialties available to your patients such as Cardiology, Hematology, Gastroenterology, and Neurology in less than 24 hours.

Identify and track referrals in ways in which you're able to drive cost savings, improve outcomes and decrease risk.



Barriers to Care

- ? Long appointment wait times
- ? High-cost specialties
- ? Avoid face-to-face specialty visits

Access to care

- ? Shorter wait times
- ? Reduced cost specialties
- ? Avoided face-to-face specialty visits



Measure Clinical Quality

Reduce avoidable visits and hospitalizations!

72%

% Replaced Visit

90%

% Influenced
Care Plan

20%

% Resulted in
New Diagnosis

4.5

Average Star
Rating (out of 5)

Provider adoption

Identify your early adopters and top performers.

They can spread the word about the benefits of eConsults!

Educating PCPs on the benefits to patients

A study of 105 million referrals by the Archives of Internal Medicine found that only about 50% of referrals resulted in a visit to a specialist.

Educating PCPs on how eConsults improve care continuity

Only about 35% of PCPs receive complete documentation from the specialist after a referral is complete, making it difficult for the PCP to manage post-referral patient care. In more than half of the referrals sent, the referring provider had no communication with the specialist. 80% of all serious medical errors involve miscommunications at the point of provider hand-off.

Cost Savings

